

Message Text

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PAGE 01 USBERL 00704 091650Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-03 SS-15 NSC-05

TRSE-00 /053 W

-----092255Z 088532 /72-62

R 091631Z MAR 77

FM USMISSION USBERLIN

TO AMEMBASSY BONN

INFO SECSTATE WASHDC 4193

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E.O.11652: N/A

TAGS PGOV, EAIR, WB, US

SUBJECT: CIVAIR; AEROAMERICA

REF: A. 76 BONN 20158, B. 76 USBERLIN 2381, C. BONN 4134

1. RE REF C AEROAMERICA'S NUMBER TWO MAN IN BERLIN (HAHN) TOLD MISSION (WERTENBAKER) FEB 28 HE IS DISCOURAGED ABOUT FUTURE OF COMPANY'S OPERATIONS IN BERLIN. HE BELIEVES THAT UNLESS AEROAMERICA CAN RAISE SUBSTANTIAL AMOUNT OF CASH TO COVER WAGE AND PRICE INCREASES, PARTICULARLY FUEL PRICES, AS WELL AS MONEY TO COVER AIR TRAFFIC CONTROL USER CHARGES, AEROAMERICA WILL NOT BE ABLE TO HONOR ITS CONTRACT WITH BERLINER FLUGRING STARTING APRIL 1. APPARENTLY AERO- AMERICA'S INCOME IN BERLIN IS NOT FULLY INSULATED FROM THE PARENT COMPANY OPERATION; CONSEQUENTLY, SOME OF THIS INCOME GOES BACK TO SEATTLE WHERE IT DOES THE BERLIN OPERATION NO GOOD.

2. HAHN IS NOW IN SEATTLE AND PLANS TO RETURN MARCH 17.

ON CHECKING WITH AEROAMERICA'S BERLIN OFFICE MARCH 7

WE WERE TOLD VP MATHUS WAS OUT OF TOWN; FLIGHT

OPERATIONS PERSONNEL HAD NO CLUE AS TO FINANCIAL PROSPECTS.

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3. AS NOTED REF B, PAN AM AND OTHER BERLIN CARRIERS WOULD BE ABLE TO PICK UP AEROAMERICA'S COMMITMENTS FOR ITS WINTER SCHEDULE. PROSPECTS FOR OTHER CARRIER ABSORBING AEROAMERICA'S HEAVIER SUMMER SCHUEDULE (BEGINS APRIL 1) ARE UNCLEAR, BUT WE DO KNOW PAN AM WOULD HAVE TO BRING IN 707 AIRCRAFT TO DO SO.

4. SHOULD AEROAMERICA FOLD, WE RETAIN OUR PREFERENCE
FOR A SECOND AMERICAN CARRIER IN BERLIN, SUCH AS
ROSENBALM INC. (REF A), FOR REASONS GIVEN REF B.
GEORGE

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ECONOMIC CONDITIONS, REPORTS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770081-0820
Format: TEL
From: USBERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770375/aaaacopl.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0ebcd1ba-c288-dd11-92da-001cc4696bcc
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Subject: CIVAIR; AEROAMERICA
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